

February 4, 2013

“To Whom it May Concern”

This letter of recommendation concerns Mr. Albert Beckford Jones.

My connection and business relationship with Mr. Jones stems from his position as Manager, Business Development at King Abdullah University of Science and Technology (KAUST), and my position as Contract Specialist, within KAUST. I have over thirty (30) years of directional experience in Information and Communications Technology (ICT) and Business. At KAUST I am responsible for developing contracting strategies and crafting complex contracts.

Mr. Jones led the development of major business opportunities and commercial projects that attract investors, generate long-term revenue, and support capital and operations requirements. My role in support of Mr. Jones was to develop contracts that provide execution of his University-wide policies, strategic plan and vision, and portfolio of ventures. Mr. Jones proved to be an extremely capable professional with the capabilities of presenting business plans and scopes of work that were analyzed, planned and structured in such detail, that his work enabled me to craft the complex contracts to support and enable the execution of his ventures. Furthermore, he leaves KAUST with a portfolio of commercial plans that the University can implement and subsequently realize the substantial commercial benefits and revenue.

Mr. Jones is a consummate professional with an exemplary track record built up over more than twenty (25) years.

I recommend Mr. Albert Jones without reservation.

Sincerely,



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