



January 30, 2013

To Whom It May Concern:

It is my pleasure to write this letter of recommendation for Mr. Albert Beckford Jones.

My association with Mr. Jones commenced in 2011 during his time with the University Development Office, and continued with his transfer to the Finance Department Business Development Unit where we collaborated to assess more than fifteen business concepts and opportunities.

I had first-hand exposure to Mr. Jones' productive approach to problem solving, when he presented business cases for two major commercial projects; a multi-million dollar mixed-use land development, and the commercialization of excess desalinated water into bottled water. As the Manager of Business Development, Mr. Jones' ability to take an initial business concept and transform it into a viable business case was outstanding.

Mr. Jones possesses a very unique set of skills, which combined with his broad range of management expertise, including strategy, marketing, and finance as well as his innovative and creative approach to problem solving, will be a great asset to any business utilizing his services.

Sincerely,

 1/30/2013

Mutleb K. Al-Shammeri  
Vice President, Facilities & Community

